

12 July 2011

WITHDRAWAL OFFER FOR THE COLONIAL FIRST STATE BRICKS AND MORTAR FUND (THE FUND)

Dear Sir / Madam

Colonial First State is making a withdrawal offer from 12 July 2011 to 3.00pm (Sydney time) on 17 August 2011.

Current withdrawal offer

What is a withdrawal offer?

A withdrawal offer is a way for us to make payments to investors who wish to make a withdrawal request, while still acting in the best interests of all investors. If you wish to withdraw from the Fund, you must participate in a withdrawal offer.

How does it work?

We intend to process all withdrawal requests received, using the cash available in the Fund. The amount you receive will depend on the number and value of requests received and the level of cash available in the Fund to meet those requests.

Investors who take up this offer will receive a minimum payment of \$1,000 (or their full account balance if this is less than \$1,000). Payments made in accordance with the withdrawal offer will be calculated using a unit price determined at the time of payment.

Withdrawal offer example

Sam has \$25,000 in his Fund account. He chooses to accept the withdrawal offer and he nominates to receive 100% of his investment. Based on the cash available and the number of requests received, we are able to pay 10% of all withdrawal requests. Therefore in this example, Sam will receive a payment of \$2,500.

What if I do not wish to withdraw?

You do not need to do anything. Please file this letter for your records.

What cash is available?

The amount of cash which is expected to be available to satisfy this withdrawal offer is \$15 million (approximately 25.31% of the Fund). Final payments will depend on the number of redemption requests received.



What assets will be used to pay requests?

The assets used to fund this withdrawal offer will be cash received from the Fund's underlying assets. Cash is generated through the repayment of mortgages, the sale of assets and existing cash.

What happens if there are insufficient funds?

If there are insufficient funds to satisfy all withdrawal requests made during this withdrawal offer, then we will process these requests on a proportional basis in accordance with the law.

What if I want to withdraw a specific dollar amount?

You cannot request a specific dollar amount for this offer. You can only nominate the percentage of your investment in the Fund that you wish to withdraw.

I sent in a withdrawal request after the last offer. Will this be accepted?

We cannot accept withdrawal requests made outside a withdrawal offer period. You will need to complete the attached form and return it to us to have your request recognised.

How much will I receive?

Even when you select a percentage, we cannot predict how much you will be paid, as we do not know how many investors will take up the offer or how much they will request.

Once all withdrawal requests are received, we will be able to finalise the total number and amount of payments to be made and you will be notified in a confirmation letter in mid September 2011. We also anticipate making payments around that time.

Where a deceased estate is not finalised, the Executor of the estate will be unable to participate in this withdrawal offer until the estate has been finalised and all outstanding requirements have been received in our office.

If the estate is finalised during the withdrawal period, we will send a withdrawal offer letter to the appointed executor to participate in the current offer.

What do I need to do?**I wish to take up this withdrawal offer**

You now have the opportunity to make a withdrawal request. The window to make a withdrawal request is **open from 12 July 2011 to 3.00pm (Sydney time) on 17 August 2011**. If you wish to take up this withdrawal offer then your correctly completed form (enclosed) must be received by Colonial First State by 3.00pm (Sydney time) on 17 August 2011. Please read the attached form carefully, complete it, sign and return it to us.

How will I be paid?

Your withdrawal payment will automatically be paid into your pre-nominated bank account or otherwise sent by cheque. If you wish to invest in another Colonial First State fund, please talk to your financial adviser.

When is the next withdrawal opportunity?

We intend to write to you again by December 2011, to advise of any further withdrawal offers.

I currently reinvest my income distributions. Can I change this?

Income distributions will continue to be paid. You can continue to reinvest your income distributions but if you would rather receive this income in your bank account, please advise us in writing, including details of your bank account if these haven't been previously provided.

Further information

If there is anything you would like to discuss please contact your financial adviser or call us on 13 13 36, Monday to Friday, 8am to 7pm, Sydney time.

Yours sincerely



Nigel McCammon

General Manager, Client Services

The information contained in this letter is general information only and does not take into account your individual objectives, financial situation or needs. You should read this letter carefully and assess whether the information is appropriate for you and consider talking to a financial adviser before making an investment decision. Our investor services representatives do not provide financial advice. We recommend you speak to your financial adviser for any personal advice or recommendations.