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1 October 2014

## **Perennial Balanced Wholesale Trust (ARSN 087 718 349)**

### **Proposal to Terminate the Trust**

Following a recent review, the Responsible Entity (IOOF Investment Management Limited (IIML)) in consultation with the investment manager, has decided to terminate the Perennial Balanced Wholesale Trust (the Trust).

The decision to terminate the Trust reflects our assessment that following the change in the boutique structure and asset class offerings Perennial will no longer be in a position to meet the stated investment objective of the Trust. Accordingly, we propose to terminate the Trust, realise the assets and return the proceeds to unit holders via cash.

Under the Corporations Act 2001, the Responsible Entity may terminate the Trust after giving investors 28 days' notice of the termination and on the basis that no unit holder meeting to consider the proposal to terminate the Trust is convened.

We will write to you again on or around 30 October 2014 to provide an update on the proposal to terminate the Trust.

To ensure that all unit holders in the Trust are treated equitably, the Responsible Entity reserves the right to suspend new applications and redemptions from 1 October 2014 if there are significant outflows.

#### **Expiry of the notice period and wind-up process**

On the basis that a unit holder meeting is not called, the Responsible Entity will commence the wind-up process on 30 October 2014. At that point in time, we will start to liquidate the assets and realise the investments of the Trust.

Given the nature of the assets held in the Trust, based on normal market conditions, we anticipate the proceeds will be available to unit holders on or around 14 November 2014.

The cash proceeds from the realised assets of the Trust will be distributed to all investors. Payment will be as per your current instructions provided to us.

#### **What do you need to do?**

If you accept the proposal to wind up the Trust, you do not need to take any action at this time. If you wish to convene a meeting of unit holders to consider and vote on the proposed termination of the Trust you need to submit a request for a unit holder meeting to us by no later than 5.00pm (Melbourne time) on 29 October 2014.

The termination of the Trust may have tax implications for you as a result of the capital gains or losses on the disposal of your units. We therefore recommend that you speak to your tax adviser about your individual circumstances. A tax statement will be sent to you after 30 June 2015.

You may also wish to speak to a financial adviser in relation to reinvesting your money.

**Where to go for more information?**

If you have any questions or require further information, please contact a Client Services Representative on 1300 730 032 or via [invest@perennial.net.au](mailto:invest@perennial.net.au).

We thank you for your support of Perennial during the time of your investment. Please note that the changes outlined above only affect your investment in the multi-boutique products. Perennial's focus remains on delivering quality investment outcomes for investors over the medium term, providing exceptional service and offering investment products that meet the changing needs of investors.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Julie Orr', written in a cursive style.

Julie Orr  
General Manager Operations  
On behalf of the Responsible Entity  
IOOF Investment Management Limited