

PremiumChoice Retirement Service Series 2

Member Outcomes Assessment

Year ended 30 June 2021

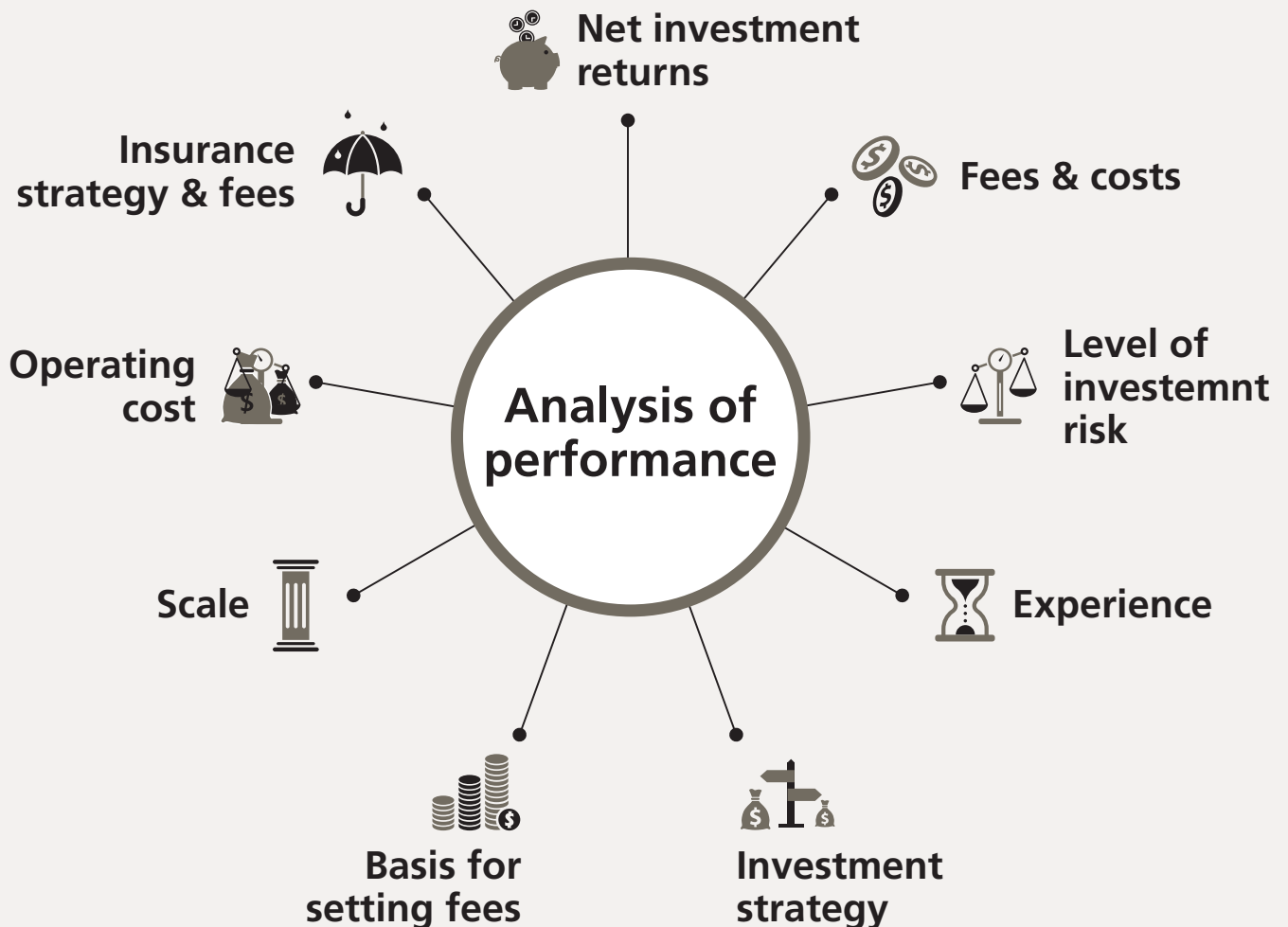
*The information in this document relates to
the PremiumChoice Retirement Service Series 2*



Issued by the Trustee NULIS Nominees
(Australia) Limited
ABN 80 008 515 633
AFSL 236465










The Fund PremiumChoice Retirement Service
ABN 70 479 285 132

Each year, NULIS Nominees (Australia) Limited (**NULIS**) is required to assess whether we've promoted the financial interests of members. The Member Outcomes Assessment is a measure of product appropriateness against key factors – listed in the diagram and table that follow – that can affect a superannuation product. You'll find a simple summary of the product at investinfo.com.au/premiumchoice



The assessment uses industry benchmarking, comparative data, in-house data, and reviews performed by independent research houses.

Summary of findings

Factor	Data source/timing ¹	Findings
Overall assessment		
Net investment returns	Quarterly Investment Report	
Fees & costs	Product Disclosure Statement for Peer Group Set	
Level of investment risk	MLC Investment Report May 2021 & August 2021	
Experience	Chant West Report December 2021	
Investment strategy	MLC Annual Investment Strategy Review	
Basis for setting fees	Product Disclosure Statement	
Scale	Australian Prudential Regulation Authority (APRA) Annual Fund Level Statistics	
Operating costs	Annual financial reports	
Insurance strategy & fees	NULIS Insurance Management Framework Chant West Member Outcome Dashboard	



'Promoting' the financial interests of members



'Partially promoting' the financial interests of members



'Not promoting' the financial interests of members

¹Data source/timing as at 30 June 2021 unless otherwise stated

Product comparison, performance and ratings

Net investment returns

Net investment return is the return we deliver to you minus administration fees, investment fees and taxes.



We've determined that the financial interests of members are being promoted. This is on the basis that:

- It provides members with a wide range of managed funds so that members can construct a portfolio consistent with their risk and return objectives.
- 96% of the funds on the platform were rated as meeting performance criteria.
- The underperformance of a small number of funds (4%) is being constantly monitored and appropriate action taken, with other factors being taken into account such as investment objectives and independent ratings.

Fees & costs

These are the administration fees and costs related to your superannuation account.



We've determined that the product is promoting members' financial interests as:

- Fees are competitive across all account balances.
- The fees are ranked number one for members with account balances greater than \$500,000.

Level of investment risk

This is a measure of the risk profile of your investment in relation to performance, benchmarks and objectives.



We've determined that the investment risk across the Wrap platform menu promotes members' financial interests as 98% of members' account balances are invested in options that are rated Investment Grade or above.

Experience

Options, benefits & facilities

Experience relates to member services, including communications, call centre support, online information, tools and calculators and reporting services.



We've determined that the options, benefits and facilities promote members' financial interests. This is based on the following factors:

- This product is provided through advisers and as such we support advisers to support our members.
- We provide both an adviser and member portal, however the adviser portal is based on older technology that lacks the digital capability to provide for client identification and authorisation, effecting member experience. We are currently exploring technology that will allow an uplift to this capability.
- The benefits and options provided to members through NULIS's access to insurance products offered by a major life insurance provider².

Investment strategy

This is an assessment of the appropriateness of investment objectives and examines whether asset allocation and corresponding risk exposure are consistent with achieving the investment objectives and on track to deliver the targeted level of performance in the future.



We've determined that the investment strategy promotes members' financial interests. This is based on the:

- Broad range of investment options that allow members to construct a portfolio consistent with their risk and return objectives.
- Robust monitoring of investment options and strong governance reporting.

Basis for setting fees

This determines whether the fee structures of the product is appropriate and fair.



We've determined that, on the basis for setting fees, the product is promoting the financial interests of members and that, overall, the fee structure is fair and reasonable, as:

- Administration fees reflect the relative breadth of the investment menu, the services offered, and the underlying nature of the operating costs.
- Other fees, such as transaction fees and insurance premiums, are charged on a user-paid basis and are applicable to the individual member's circumstances.

²Insurance products are offered through MLC Limited which is a separate entity from NULIS.

Scale

This measures whether NULIS has sufficient scale to promote the best financial interests of members.



We've determined that the product has sufficient scale to promote the financial interests of members. This is on the basis that:

- The product has material scale in membership and funds under management. There are opportunities as part of Insignia Financial Group to further improve options, benefits and facilities.
- We are Australia's sixth largest superannuation fund provider measured by funds under management.
- The size and scale of NULIS positively impacts the investment strategy and access to competitive insurance arrangements for members.

Operating costs

This measures NULIS's costs in operating the various superannuation funds.



We've determined that the operating costs are not promoting the financial interests of members. This is on the basis that the average cost per member has increased over the period despite an increase in average member balances and overall funds under management.

We expect to leverage scale through integration and consolidation across the Insignia Financial Group, and therefore expect average cost per member to reduce in the next 1-3 years.

Insurance strategy & fees

This assesses whether NULIS's insurance strategy for the product is appropriate for beneficiaries and whether the fees charged in relation to the insurance product inappropriately erodes the retirement income of beneficiaries.



We've determined that the insurance strategy and fees of the product promote members' financial interests, as:

- The insurance can be tailored to members' individual circumstances.
- The insurance options, benefits, premiums and services are competitive with others offered in the market.

Overall conclusion



We've determined that, overall, the product is promoting members' financial interests.

This is based on:

- Strong investment governance, the quality of investment menus, and insurance backed by a market-leading insurance provider. While it was found there's an opportunity to improve the digital experience, and further benefit from economies of scale.
- Competitive fees.
- Membership and funds under management are healthy.

We're here to help

If you have any questions or would like further information about your account please contact us or your financial adviser.

Telephone **1300 880 054**

Email **premiumchoice@investinfo.com.au**

Website **investinfo.com.au/premiumchoice**

Competitor products used for comparison analysis (Peer Group Set)

	Fund	Product
1	AMP	AMP MyNorth Super & Pension
2	BT	BT Panorama Super & Pension
3	CFS	CFS FirstWrap Plus Super & Pension
4	Hub24	Hub24 Super & Pension
5	MLC	MLC Wrap Series 2 Super & Pension
6	Netwealth	Netwealth Accelerator Plus Super & Pension
7	Macquarie	Macquarie Consolidator II Super & Pension
8	OnePath	Grow Wrap
9	OFM	Mentor
10	OFM	Wealthtrac
11	OFM	Voyage
12	IOOF	eXpand
13	IOOF	Shadforth

Important information and disclaimer

This document has been issued by NULIS Nominees (Australia) Limited (Trustee, NULIS) ABN 80 008 515 633, AFSL 236465 as Trustee for the PremiumChoice Retirement Service ABN 70 479 285 132. NULIS is part of the Insignia Financial Group of companies, consisting of Insignia Financial Ltd ABN 49 100 103 722 and its related bodies corporate.

The information is of a general nature and does not take into account the member's personal needs, financial circumstances or objectives. Before acting on this information a member must consider the appropriateness of the information having regard to their needs, financial circumstances and objectives. A member must also read the relevant Product Disclosure Statement (PDS), this information and other current disclosure documents.